



Lezli Engelking Founder & President

 Our Mission: To Protect Public Health, Consumer Safety, and Safeguard the Environment by Promoting Integrity in the Cannabis Industry





2018 Farm Bill Wrecked Havoc on Supply & Demand

Within 45 days of passing, cbd prices dropped more than 30%

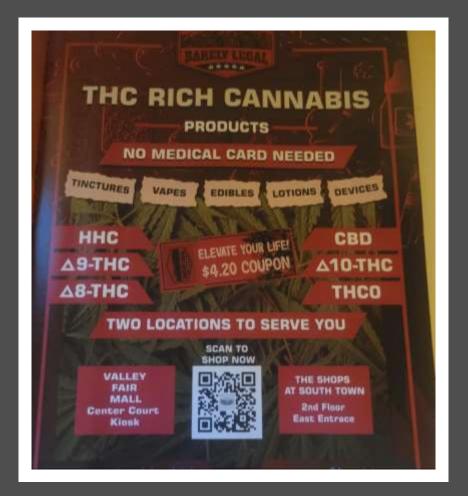
Total hemp planted WENT FROM 32,000 acres to 146,000 acres WITHIN MONTHS

2014 price of single kilo of refined cbd oil could go for up to \$70,000

2022 price of a same kilo average \$750



Hemp Derived Intoxicating Cannabinoids Are **Available** Everywhere





amazon



Vitamax Hemp Gummies -Great for Peace & Relaxation -2,500,000 - Natural Fruit Flavors Tasty Relief - Made in USA - Relaxing Gummies -100ct













State Regulated Cannabis Programs Switch View * AK ME No public cannabis access program NH Adult & medical use regulated VT program Adult use only, no medical MT MN RI regulated program Comprehensive medical cannabis ID SD IL OH PA NJ CT program CBD/low THC program OR CO MD DE DC VA CA AZ UT KS AR AL

FL

HI



Identifying Hemp Derivatives

Recognizing Products of Concern

D8 D1		l1 D9		9	ННС		ННСО		
ТНСВ		THCP		THCjd		THCX		THC-OH	
	THCO		THCO- Acetate		THC-Hemp		High THCA Hemp		

ENTERSynthetic Cannabinoid Exposures

- First reported case in 2008
- Increased steadily since 2014
- All 50 states have reported adverse health effects
- Effects range from temporary changes in mental status to death

AMERICA'S



DEA Confirmation: delta-8-THC, if extracted from compliant hemp biomass, is exempt from the CSA

2021 email from DEA Section Chief clarified that arriving at delta-8-THC by a chemical reaction starting from CBD makes it synthetic and is not exempted by the Farm Bill

DEA has not addressed all THC isomers and synthetics byproducts, but has provided guidance that THC-O is a Schedule 1 drug because it is not naturally occurring

Many of the synthetic byproducts would also be deemed controlled substances because they do not exist naturally



Cannabis and The Controlled Substances Act

 State laws specifically address natural and synthetic isomers of THC

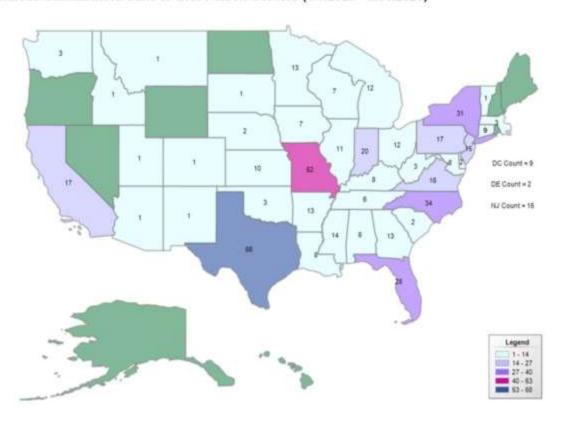
 Often included under Schedule 1 in existing state code

 State codes often mirror the federal CSA



Synthetic Cannabinoid Calls to U.S. Poison Centers (1/1/2023 - 9/30/2023)





Hemp Derivatives and Isomers: Exploitation of an Unintended Loophole



October12th, 2023 Webinar



Lezli Engelking⁽¹⁾ and Christopher Hudalla PhD⁽²⁾

(1) FOCUS

(2) ProVerde Laboratories

ProVerde Background

- Ph. D. in Analytical Chemistry
- > 35 years of academic and industrial research
 - 10 years focused specifically on Cannabis
- ISO 17025:2017 Accredited Analytical Testing Laboratory
- Providing Analytical Services for Cannabis and Hemp Industries
 - Growers, Extractors, Processors, Dispensaries, Care Givers, Patients and Adult-Users
 - Full Complement of Potency and Safety/Contamination Testing
- Serving Legal Cannabis Testing Clients in Massachusetts
- Serving CBD/Hemp-Based Testing Clients Worldwide
 - Clients across United States, Europe, Latin America and Asia

"The public welfare outweighs the right to private gain . . . No man may poison the people for his private profit."

President Theodore Roosevelt.

President Theodore Roosevelt, Special Message to Congress, (Jan. 22, 1909) available at https://www.presidency.ucsb.edu/documents/special-message-368

Delta-8-THC (D8-THC/Δ8-THC)



Industry thought process:

- Hemp is legal under farm bill
- CBD extracted from hemp is natural and legal
- Trace levels of $\Delta 8$ -THC has been observed in biomass and therefore is a natural product
- Since $\Delta 8$ -THC is naturally occurring, a derivative pathway from CBD for production is legal

Problem:

- Conversion of CBD to $\Delta 8$ -THC is not a natural process
- Many isomers formed are not naturally occurring
- There are both legal questions and consumer safety issues arising from these unknown contaminants

Natural A8-THC

- $\Delta 8$ -THC is only found in trace amounts in natural cannabis biomass
- It would require 55,000 kilo of hemp to produce 1 kilo of natural Delta-8-THC
- At \$400 per kilo for biomass, raw plant material alone would be \$22,000,000
- Estimated market value for natural $\Delta 8$ extract would be somewhere between \$200,000,000 and \$500,000,000 per kilo
- Economically impractical

Rationale for Production/Distribution

Different rationales for positive positions on Delta-8

- High potential for therapeutic/recreational applications
 - Especially in markets where marijuana is not yet legal
- Scientifically interesting and relevant
 - Like many minor cannabinoids
- Relatively easy to produce, currently without regulatory oversight
 - Minimal capital investment for production equipment and supplies
- Oversupply of CBD isolate resulted in lower margins
 - Conversion to THC represents significant value add to products
 - Provides salvation for investors waiting for FDA approval of CBD

Delta-8-THC Concerns

Different rationales for negative positions on Delta-8

- Potential for intoxication with Delta-8 use
 - Much of hemp legislative success is based on absence of intoxicants
 - Could have negative consequences to future cannabis legislation
- Unregulated products cutting into regulated cannabis profits
- Consumer safety
 - Produced without regulatory oversight
 - Many unidentified contaminants observed in consumer products
 - No efficacy or toxicity information available for these contaminants

Regulatory and Consumer Safety Groups

Regulatory, Safety and Industry Groups Have Issued Statements

- US Food & Drug Administration (FDA)
- Centers for Disease Control and Prevention (CDC)
- FOCUS
- United States Pharmacopeia (USP)
- American Herbal Products Association (AHPA)
- US Hemp Authority
- Hemp Industry Association (HIA)



https://www.fda.gov/consumers/consumer-updates/

5-things-know-about-delta-8-tetrahydrocannabinol-delta-8-THC

Definition: Phyto-Cannabinoids

The term "phytocannabinoid" refers to cannabinoids produced by the cannabis plant.

- Examples include: THCA, CBDA, CBGA
- ■While not produced directly by the plant, natural degradation occurs in the plant producing: $\Delta 9$ -THC, CBD, CBG, and CBN
- These cannabinoids are often extracted for production of consumer products: gummies, chocolates, vape devices

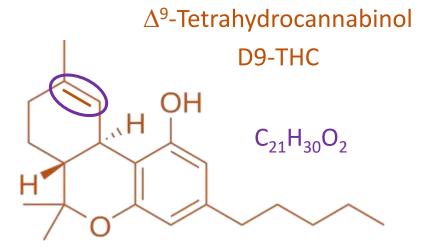
Definition: Synthetic Cannabinoids

The term "synthetic" refers to chemical compounds created through a chemical process by **human agency**, as opposed to those of natural origin.

- Synthetic compounds may imitate natural products (Marinol)
- Synthetic compounds may not found in nature (THC-O)
- Synthetic compounds can be intentional or accidental

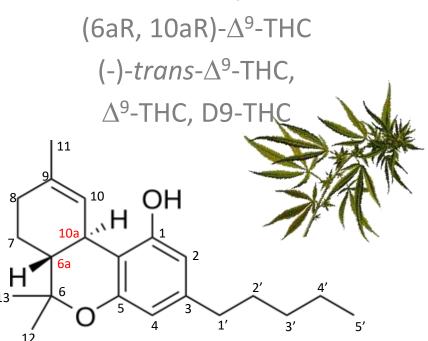
Definition: Isomers

The term "isomer" refers to compounds with the same chemical formula but a different arrangement or connectivity of atoms in the molecule.



Isomers of THC

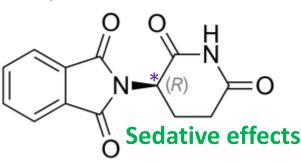
(6aR, 10aR)- Δ ⁹-Tetrahydrocannabinol



Isomers	Double Bond	Stereoisomers	
$\Delta^{6a,10a}$ -THC	6a-10a	2	
$\Delta^{6a,7} ext{-THC}$	6a-7	4	
Δ^7 -THC	7-8	8	
Δ^8 -THC	8-9	4 (1)	
Δ^9 -THC	9-10	4 (1)	
Δ^{10} -THC	10-10a	4	
$\Delta^{9,11}$ -THC	9-11	4	

Isomers Matters: Thalidomide

- First marketed in 1957 in West Germany
- Promoted for the treatment of anxiety, sleep disorders, tension and morning sickness
- Thalidomide is a "chiral" molecule
 - "right" and "left" handed isomers
- Use in pregnant women affected ~ 10,000 people
 - Approximately 40% died at time of birth
 - Survivors suffered from significant problems
 - Birth defects (limbs)
 - Eyes, heart, urinary tract



Isomers Matters: Thalidomide



Thalidomide
Birth
Defects





Isomers Matters: Thalidomide

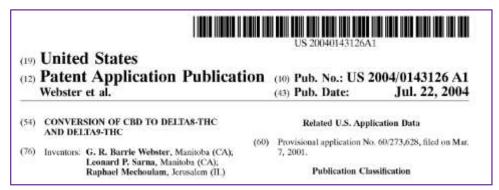


- Used in Canada, Great Britain, West Germany and Australia
- Not approved by FDA for use in the US
- Frances Oldham Kelsey
 - Pharmacologist and Medical Reviewer with the FDA
 - Commented on the application:

"an interesting collection of meaningless pseudoscientific jargon apparently intended to impress chemically unsophisticated readers."

Conversion of CBD into THC

First published by Roger Adams in 1941



Most synthetic pathways employ acidic conditions with the addition of catalysts

Conversion of CBD into THC



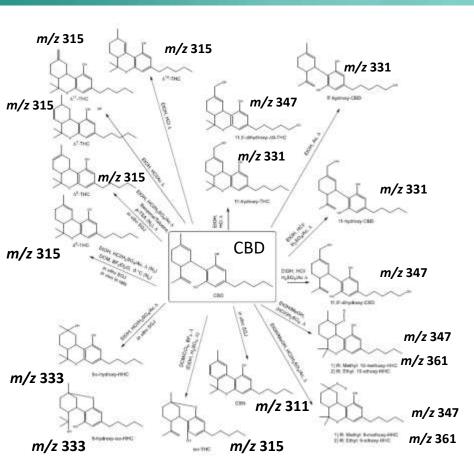




CBD + Acid → THC

CBD
$$\Delta 8$$
-THC $\Delta 6$ a,7-THC $\Delta 6$ a,7-THC $\Delta 6$ a,10a-THC

THC from CBD



Retention Time (min)	Structure	m/z	Fragments
1.96	\$5	347.244	329.203, 311.197, 287.215, 271.167, 231.137, 217.118, 193.116, 107.069
2.54	×50	333.232	315,230, 259,160, 193,116, 135,104, 93,0541
2.87	\$5	329.211	311.204, 267.201, 271.160, 231.130, 193.116, 107.074
3.25	25	133.232	315.230, 259.160, 193.116, 135.104, 93.0541
3.56	\$5	347.325	315.230, 259.167, 193.116, 135.104, 93.0541
3.97	Sam	315.23	259,167, 193,116, 135,099, 123,024, 107,069, 93,0499

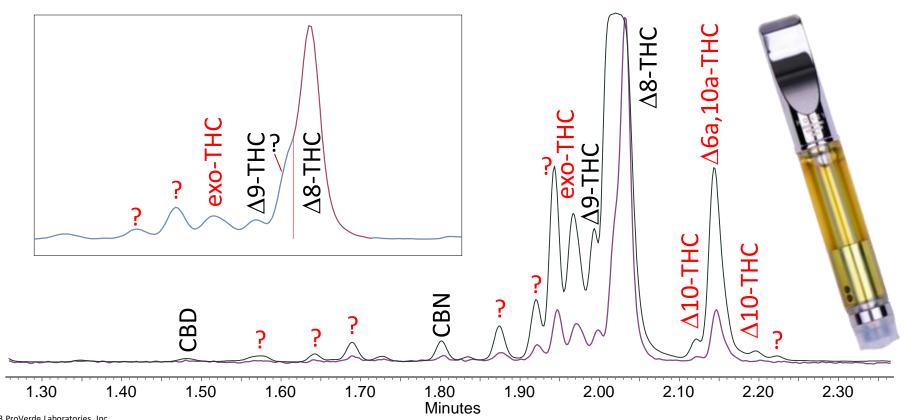
Golombek, P., et al. (2020). "Conversion of Cannabidiol (CBD) into Psychotropic Cannabinoids Including Tetrahydrocannabinol (THC): A Controversy in the Scientific Literature." Toxics 8(2).

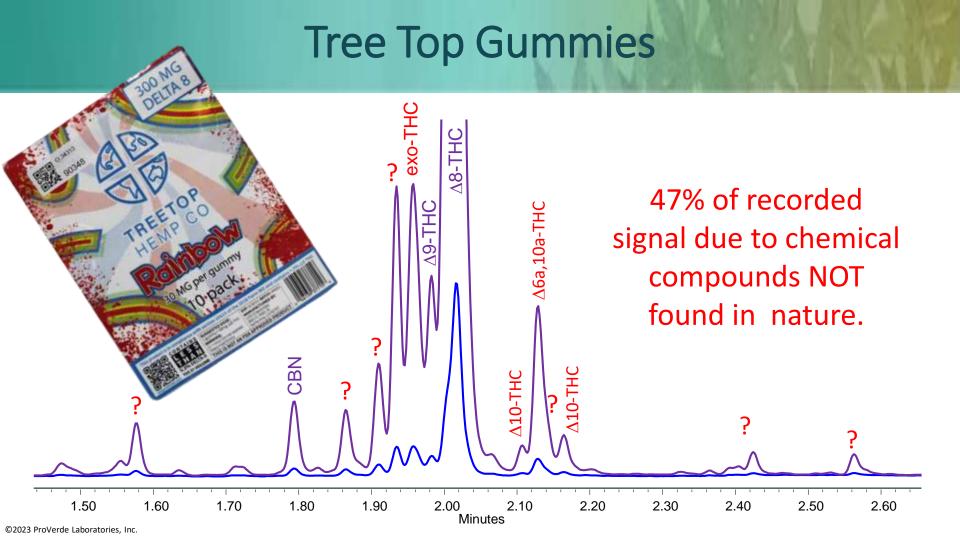
Kiselak, T. D., et al. (2020). "Synthetic route sourcing of illicit at home cannabidiol (CBD) isomerization to psychoactive cannabinoids using ion mobility-coupled-LC-MS/MS." Forensic Sci Int **308**: **110173**.

Synthesis: Standard Operating Procedures

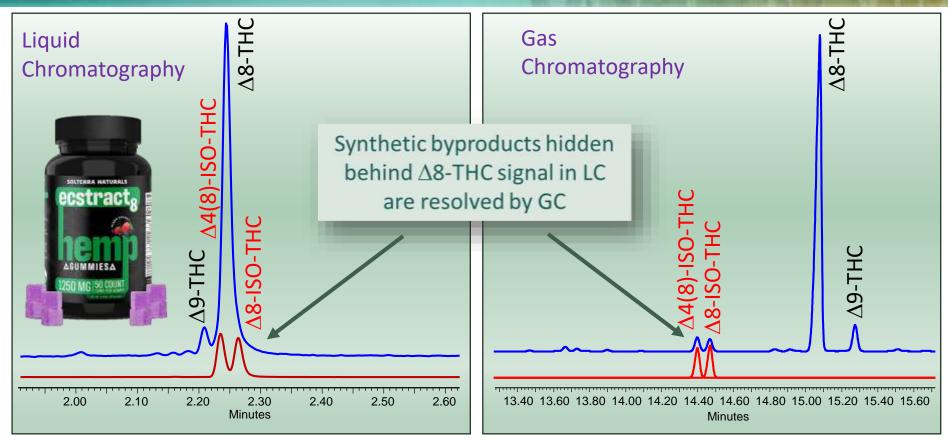


Lemon Drop Vape Cartridge Oil





Δ8-THC Analysis: LC vs GC



Δ^{x} – Wheel of Chance

- Commercially available $\Delta 8$ -THC products represent complex synthetic mixtures
- Most laboratories are not reporting the unknown constituents
 - Certificates of Analysis are often unreliable
- Producers often do not know what they are producing and distributing
- Without regulatory oversight, consumers have no idea what they are consuming



Focus on Consumer Safety

- Isomers: Non-naturally occurring forms of THC
- Synthetic Byproducts: Chemicals not found in nature
- Synthetic Reagents: residual solvents, acids, catalysts
- Lack of Regulation: No labeling/distribution standards,
- Lack of Testing Methods: No appropriate methods
- Widespread Disinformation: Consumers are being misled
- Lack of Boundaries: Other synthetic analogs

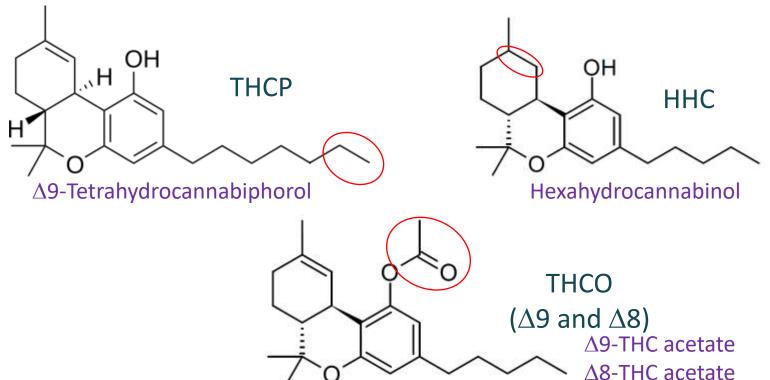
Points to Ponder

For these unknown synthetic contaminants in $\Delta 8$ -Samples:

- Are they doing liver damage because the body does not know how to metabolize these unknown compounds?
- Will they cause cancer with repeated long term exposure?
- Might some of these compounds cause birth defects or miscarriage if consumed during pregnancy?
- Will some of these compounds interact with other medications that a patient may be taking?
- Will use of these products trigger a positive drug test?

What's Next? Now?

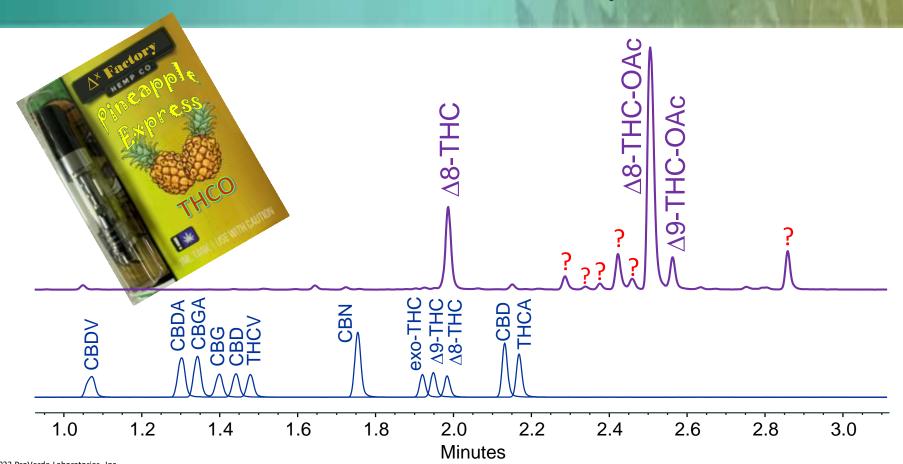
Other synthetic variants and analogs are already on the market:



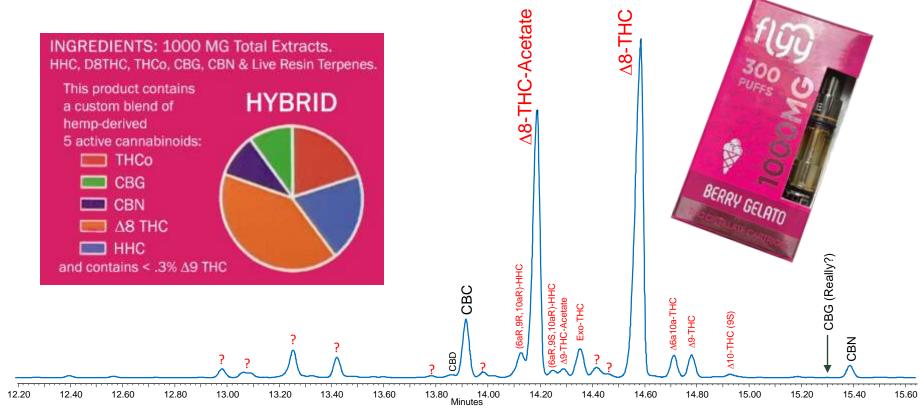
 $(\Delta 9 / \Delta 8)$ **THCb** THCh THCp THCO THCPO THC-X PHC **CBNO** HCC **HHCP** HHCO

HHCPO

THC-O-Acetate Vape



Berry Gelato Vape Cartridge



Science Summary

- Delta-8-THC has demonstrated potential for both therapeutic and recreational products
- While $\Delta 8$ -THC is found in nature, natural sources are impractical, making synthetic preparation the most economical source
- Currently, most $\Delta 8$ -THC products are synthesized in an unregulated environment, giving rise to multiple contaminants of concern
- Many of these contaminants have not yet been identified, and most laboratories ignore their presence, making COAs unreliable
- Post-synthesis isolation and purification may be used to produce a clean, uncontaminated $\Delta 8$ product

Mythinformation

- 1. (neologism) False information, when seen as having its own mythology or being believed in like a myth would be
- 2. (neologism) Data or details not founded on factual evidence, intended to exploit the ignorance of others

$\Delta 8$ -THC = $\Delta 8$ -THC

"we need to start classifying cannabinoids agnostic to source as the body processes them the same without cause or concern of source"

∆8-THC is ∆8-THC regardless of whether it is natural or synthetic

WRONG!!!!!!

Δ8-THC as an Agricultural Product

"Detla-8-THC, as a Hemp Derivative, under the US Farm Bill, is an agricultural product and should be regulated as such"

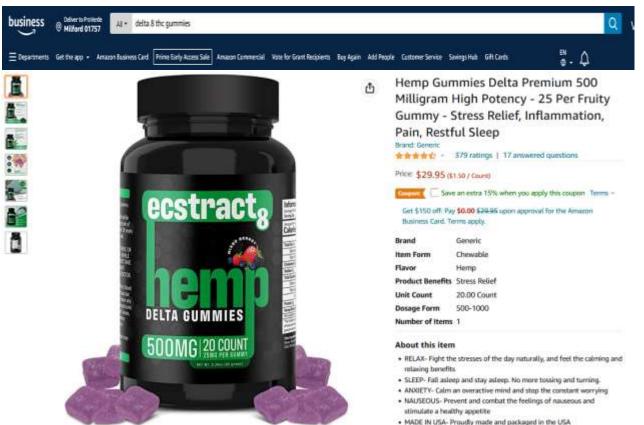
WRONG!!!!!!

With the addition of solvents, acids and other reagents, we leave the realm of agriculture and enter into the world of synthetic organic chemistry, no different from a pharmaceutical environment.

Organic Delta-8-THC? Not a Thing



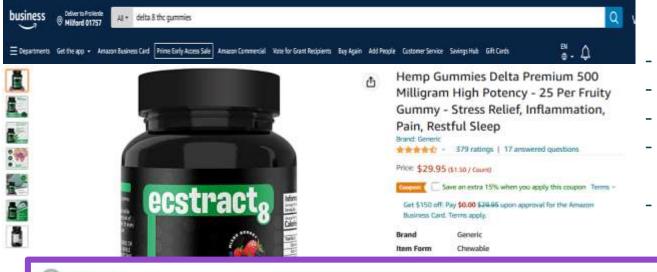
Synthetic Products are Not Widely Available



- Available on Amzon.com
- No mention of THC
- No mention of $\Delta 8$
- No waring on psychoactivity
- No Age restriction for purchase

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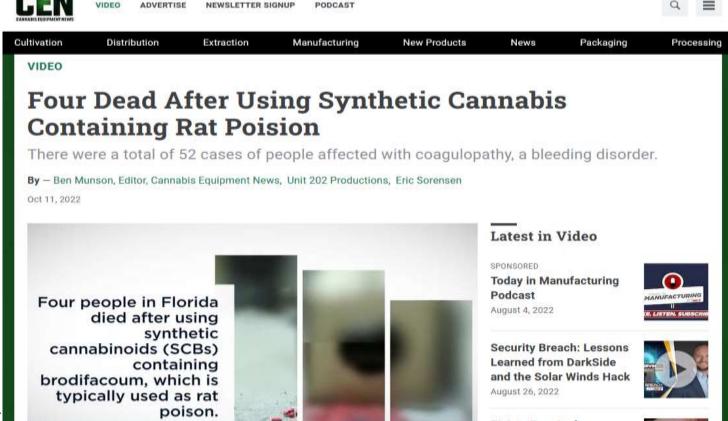
Consumer Safety

LACK OF EVIDENCE OF HARM

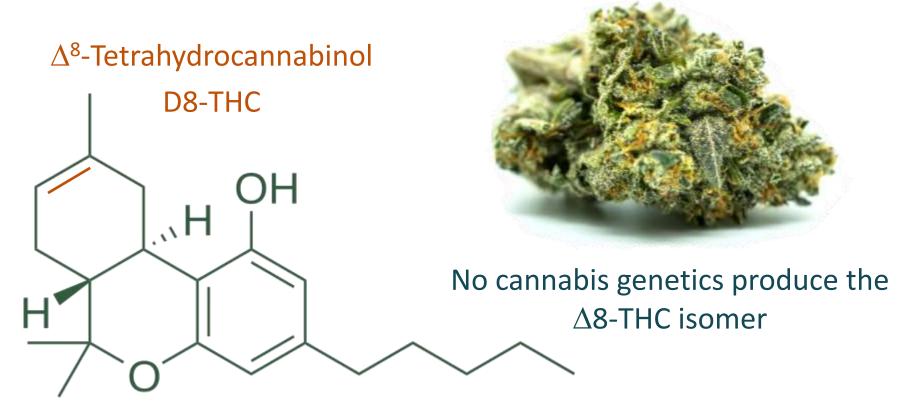


While these synthetic compounds have not yet been studied for safety, the CDC has recorded many adverse events associated with synthetic cannabinoid products

Synthetic Products Are Not Harmful



Natural **A8-THC** Flower



Definition of Hemp

What is decarboxylation?

Native form of cannabinoids NOT Psychotropic

Psychotropic

Definition of Hemp



"Hemp" is defined by the 2018 Farm Bill as "the plant species Cannabis sativa L. and any part of that plant, including the seeds thereof and all derivatives, extracts, cannabinoids, isomers, acids, salts, and salts of isomers, whether growing or not, with a delta-9 tetrahydrocannabinol concentration of not more than 0.3 percent on a dry weight basis."

Definition of Hemp



The 2018 Farm Bill mandates testing using post-decarboxylation or other similarly reliable methods where the total THC concentration level considers the potential to convert delta-9-tetrahydrocannabinolic acid (THC-A) into delta-9-THC, on a dry weight basis.

What does this mean?

Post-Decarboxylation Methods

- (1) Analysis is performed using Gas Chromatography (GC)
 - Injection of sample into hot GC inlet decarboxylates THCA to neutral $\Delta 9$ -THC prior to analysis, such that measured value represents total possible $\Delta 9$ -THC
- (2) Sample is heated prior to analysis by Liquid Chromatography (LC)
 - Heating sample decarboxylates THCA to neutral $\Delta 9$ -THC prior to analysis by LC, which is performed at moderate temperatures
- (3) Analysis is performed using Liquid Chromatography (LC)
 - Results provide separate quantitation of THCA and THC
 - Total THC is calculated by a mathematical, theoretical decarboxylation

Total THC =
$$(0.877 \times THCA) + THC$$

This last method is used most widely and is accepted by all Federal and State regulatory bodies

High THCA Hemp Flower



 Δ 9-THC = 0.24% (by weight)

THCA = 32.8% (by weight)

THCA HEMP FLOWER



BLACK
MARKET
MARIJUANA

Inclusion of Synthetics in Current Regulation

- Current State by State cannabis regulations pertain to agricultural products and processes.
- Synthetic organic chemistry utilizes a significantly different skill set – Not typically found in Cannabis Operations.
- Regulatory discussions on inclusion of synthetics in a regulatory program typically include the statement:

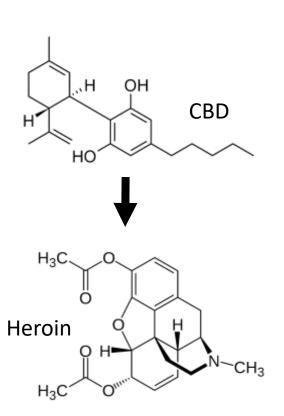
"We'll just have laboratories test for the contaminants"

Inclusion of Synthetics in Current Regulation

Several problems with that statement:

- Many contaminants have not yet been identified
 - Their structures and toxicity are unknown
- Every recipe (SOP) will have a different contaminant profile
 - Which contaminants do the labs test for?
- Methods do not yet exist to test effectively for many of these contaminants
 - Typical lab instrumentation often cannot resolve contaminants
 - Specialized instrumentation is prohibitively expensive
- Certified reference standards do not exist for those standards

Legal Hemp Derivatives









Questions?

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Conversion Supply Chain Metrics

- 1) Buy Winterized Hemp extract or CBD isolate at \$250/kg or less
- 2) Convert to D8, THCO, HHC, THCv, distillate at values ranging from \$500/kg to >\$2,000/kg wholesale
- 3) Add value by formulating into natural or flavored oils for manufacture into vape cartridges, gummies, softgels, edibles or smokables at significant lift
- 4) At retail, 1 kg of D8 Vape Oil cartridges retails for >\$4,000
- 5) One large D8 manufacturer has the capacity to make >400,000kg of Vape oil per year.....and they are just learning how to most efficiently run their equipment.